

PROCUREMENT SPECIALISTS



GRAYFORD INDUSTRIAL LTD

ENGINEERING SUPPLIES FOR THE OIL, GAS & PETROCHEMICAL INDUSTRIES



GRAYFORD INDUSTRIAL LTD

Grayford Industrial Ltd is a global engineering company specialising in the procurement of spare parts and equipment used in the Oil, Gas, Power and Petrochemical Industries.

Our comprehensive range of services provide innovative, effective, strategic and cost efficient solutions to all our clients' technical and management needs.

We combine technology, experience, and an abiding commitment to teamwork to meet the needs of our clients. We provide full-service engineering, construction, operations and maintenance support to clients in the Oil, Gas, Petrochemical and Power sectors. The support package we offer for our clients allows our customers to focus on their core competencies, enabling them to maximize their efficiency.

Whether our clients are involved in Oil Production, Drilling, Petrochemical processing or Gas treatment, we can help them to source their requested items at the best prices and with the shortest delivery times.

We are committed to source and deliver items at the most competitive prices and the shortest possible time, as we want repeated business. A number of our staff have been involved in the Oil & Gas sector for over 20 years, and have an extensive background in dealing with the vast range of items used in this industry.

Our global experience gives us the advantage to offer our expertise in all continents around the globe, including Africa, Asia and the Americas. We have a number of local offices with our EMEA office located in the UK.

PROCUREMENT

We have immense experience in procurement, planning, scheduling, cost control, quality assurance, field inspections and expediting services. Our strong sourcing skills enhance the analysis, selection, negotiation and evaluation of suppliers.

We offer procurement services that include:

- Preparation of request for quotation
- Quotation evaluations
- Issuance of purchase orders and invoices including payment analysis.
- Act as an "Agent" for the client on fixed contract basis.
- Evaluation and selection of vendors
- Introduction of manufacturers for specific projects and assistance in technical and commercial review.

Our global locations allow us to offer the very best pricing from around the world. We have a number of strong associations and representation agreements, with many leading manufacturers and distributors in the USA and Europe.

Grayford Industrial operates a policy of supplying only brand new and genuine products purchased directly from the original manufacturer only.

Project Management services offered by Grayford Industrial Ltd enable clients to deal with one individual throughout all phases of a project. We employ experienced project managers skilled in developing, planning, executing and controlling a wide range of projects. Our project management team provides overall service in:

- Project scope and definition planning
- Supervision of engineering and design
- Client and project team liaison
- Preliminary engineering
- Project feasibility and justification
- Capital cost estimating
- Project Control and reporting
- Scheduling and cost control

CONTACT US:

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SHIPPING, PROGRESS & DOCUMENTATION

Whether by sea, air or land, Grayford Industrial Ltd has the expertise and experience to move all types of cargo with the same individual care and attention.

We take pride in offering all our clients a first-rate, personalised delivery service for all contracts placed. Communication between all parties is our utmost priority, ensuring speed, safety and reliability on all our contracts, regardless of the size or value of the shipment.

In addition to organising the despatch of your goods, we offer a comprehensive range of services including:

- Advice regarding the options available, including the mode and method of transport
- Calculation of freight costs
- Documentation preparation
- Delivery to your address or selected freight forwarder
- Pre-Ship inspections

Grayford Industrial Ltd has proven experience in providing transportation and logistics services for clients worldwide. We fully understand that logistics planning is the key for timely and cost-effective delivery of products to the jobsite, which is a major factor in the success of any project.



REPRESENTATION

Grayford Industrial Ltd represent and distribute equipment for several manufacturers, most of which are registered on various approved vendor lists of some of the major oil and gas companies around the globe. We are always looking for opportunities where we can introduce these companies directly to the end user.



AREA OF EXPERTISE

We have a global presence in purchasing products for various sectors of the Oil, Gas, Power and Petrochemical industry, which include items such as the following:

DRILLING EQUIPMENT

Drawworks	Wireline equipment	Hydraulic control panels
Travelling blocks	Completion tools	Surface safety valves
Coiled tubing	Oil tools	Blow out preventors
Drilling instrumentation	Pipe handling systems	
Drilling generators	Duplex & triplex pumps	

INSTRUMENTATION

Flowmeters	Recording equipment	Laboratory equipment
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VALVES

Gate	Butterfly	Actuated control
Globe	Plug	Solenoid
Ball	Needle	Safety

ELECTRICAL

Circuit breakers	Cabling (& glands)	Generating sets
Magnetic starters	Air conditioning	Switchgear
Lighting (explosion proof)	Transformers	Explosion proof equipment

PUMPS

End suction	Axially split casing	Screw
In-line	Multistage	Vertically suspended

ROTATING MACHINERY

Gas turbines	Compressors (gas & oil)	Generating sets
Steam turbines	Diesel engines	Motors

PROCESS EQUIPMENT

Filtration (vessels & filters)	Finned tubing	Pipe fabrication
Heat exchangers	Pipe & tubing	

CONTACT DETAILS:

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